

# SIMPACK News

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*INTEC Staff 2003*

## 10 Years INTEC

It has now been 10 years since INTEC was set-up to market SIMPACK. At the time, the available MBS tools were not proficient at incorporating flexible bodies into a simulation. SIMPACK, as the new challenger, and with its accomplished flexible body capabilities, created a stir in 1993, when it became commercially available. Over the last 10 years, we have focussed on our strengths to offer the best possible service to our customers, which has led to INTECs consistent growth. How did it all begin?

1993 was the year INTEC was born. Dr. Alexander Eichberger employed by the German Aerospace Research

Centre (DLR), along with his then boss Professor Willi Kortüm and colleague Dr. Wolfgang Rulka, came up with the idea of marketing SIMPACK. Dr. Eichberger convinced the executive board of the DLR with his business plan, took the risk of going solo, and created a spin-off company, INTEC, to market SIMPACK. 10 years on, INTEC GmbH is thriving with a sustained growth of 25%. In addition, SIMPACK has become established as one of the major players in multi-body simulation, with more than 300 installations in industry, education and research, in 15 countries worldwide.

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### THE MOST IMPORTANT DATES IN SIMPACK'S TIMELINE

1994: SIMPACK Wheel/Rail was released.

1996: INTEC became a limited company (GmbH) with Dr. Lutz Mauer joining as a director and share holder.

1996: The first edition of SIMPACK News.

1997: The development of SIMPACK Automotive+ began; a kick-off meet-

Dr. Alex Eichberger,  
INTEC GmbH

ing was held at Lake Starnberg together with representatives from the automotive industry.

1998: A number of the leading passenger and commercial vehicle manufacturers, railway vehicle manufacturers and their suppliers chose SIMPACK.

1999: INTEC were credited as one of the most successful German scientific spin-off companies by the German federal president Roman Herzog.

1999: SIMPACK becomes global, with sales partners in Asia and abroad.

2000: Due to the continued growth, INTEC was restructured and divided into different departments: sales, development and projects glued together by the method "horizontal" division.

2001: INTEC GmbH acquired, from the DLR, the out-and-out and exclusive rights to SIMPACK and as a result took over the responsibility for the development of the code.

2002: In Europe, SIMPACK becomes the number one MBS tool for commercial vehicles and the world leader in the field of railed vehicles.

2003: INTEC GmbH founded its first

„daughter company“, INTEC Dynamics Ltd. in the UK. INTEC GmbH expanded even further into the Asian MBS market, creating partnerships with ESP in China and ATES in Korea.

### THE FUTURE

INTEC's growth from the very start has been continual and we firmly believe that this growth will be sustained well into the future. INTEC plans to position itself as a highly flexible alternative to the mainstream software suppliers. INTEC will continue the expansion of its already 15 partner network with the diversification into other CAE branches. The collaboration with important partners in FEM, Fatigue and Mechatronic HIL/SIL, the continuation of high level interfaces to CAD, as well as offering integrated solutions will be the key to INTEC's success. The INTEC group will also focus on the expansion of its sales activities in Europe, and abroad with its international sales partners.

### TWO OF OUR COMPANY MOTTOES

- All aspects of our business are driven by our customers' requirements: in consulting, engineering and in software development.

- Our biggest asset is the resourceful and enterprising nature of our employees; their expertise, creativity and team spirit.

We believe the success of INTEC can be attributed to both our customers and to our employees, who together, for the last 10 years, have remained loyal and have helped us to provide a world class software and service.



Dr. Alex Eichberger

