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INTEC GmbH

# INTEC Established its First Office in North America

Due to the growth rate consistently exceeding 25% per year, INTEC GmbH has decided to boost SIMPACK's international presence and worldwide support. The huge success of SIMPACK in automotive, engine, rail, wind turbine and land machinery engineering in Germany is the perfect foundation on which to bring the world leading multi-body simulation software to engineers in North America.

To ensure quick reaction times and a short distance between our customers and our development and technical expertise, INTEC GmbH has founded a subsidiary in the United States of America.

The INTEC Group now consists of five members: INTEC GmbH, INTEC Japan K.K., INTECFrance S.A.S., INTECDynamics Ltd (UK) and INTEC US Inc.

## INTEC US INC.

North America, alongside Europe and Japan, is one of the most vital markets for multi-body simulation. The "Big 3" and locally settled German and Japanese auto makers, along with first tier suppliers, ensure a highly competitive environment where new leading edge technologies will decide on sustainable future success. This also holds true for the drive and power train industry. In addition, completely new branches like the wind turbine industry are evolving rapidly in the US.

In Europe, INTEC considerably benefited from a consequent focus on function

and technology in the development departments of premium companies in the automotive, truck and drive train industry replacing many licenses of competitive MBS codes with SIMPACK. We expect the same technology push in the US. Consequently the time was right to establish INTEC US Inc.

A big win for INTEC was the acquisition of a profound expert in the worldwide business of multi-body simulation: Bob Solomon.

Mr. Solomon is now the US country manager and president of INTEC US Inc. He has gathered more than ten years experience in the field of multi-body simulation. In addition to having been the product manager for a competing MBS software, Bob was also responsible for many premium key accounts in the automotive and aerospace industry all over the world.

INTEC US Inc. is located at the International Center for Automotive Research (ICAR), Clemson University's research park near Greenville, South Carolina ([www.clemson.edu/autoresearch](http://www.clemson.edu/autoresearch)).

The main reason INTEC has chosen Greenville, as opposed to Detroit, is in order to be a part of the advanced vehicle research facility ICAR. In addition to donating the SIMPACK software for use at ICAR's graduate school of automotive engineering, INTEC is providing training and internships for students.



Fig. 1: From Right to Left:  
Alexander Eichberger  
Bob Solomon  
Imtiaz Haque  
Steven Mulski



Fig. 2: Alexander Eichberger  
Presenting at ICAR

